





**MORE** THAN TRAINING



We are experts in empowering human capital according to the vision of the Kingdom of Saudi Arabia 2030, with creative solutions and sustainable impact in partnership with international alliance.



☆ 22 Year of Excellence

**+45,000**



**+12**



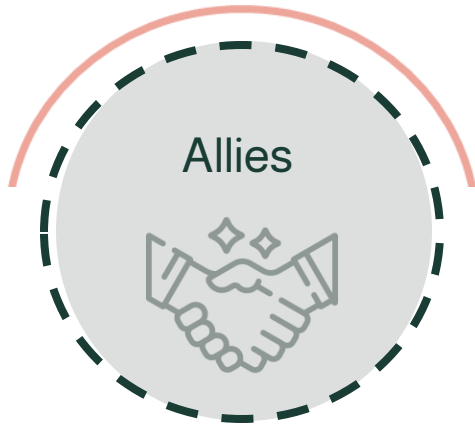
**+135,000**



**+3000**



**+15**



**+70**



**+5000**



**+1000**





ISO Certified



**BQR**

## CERTIFICATE

*This is to certify that the Educational Organizations Management System of*



**ARAB CENTER FOR MANAGEMENT & SALES.**  
6945, Al Takhassusi, 3364 Al Olaya Dist., Riyadh, Saudi Arabia.

*has been assessed and found to conform to the requirements of*

### ISO 21001:2018

*This Certificate is valid for the following scope:*

**Providing Training & Consulting**

Certificate No.	:BQUS22991
Registration Date	:23/03/2024
Issue Date	:28/03/2024
Expiry Date	:22/03/2027
Recertification Date	:22/03/2027




*Bharne*  
Director

**BQR QUALITY ASSURANCE PVT. LTD.**  
Key Location: 140 Broadway, 5th Floor, New York, NY 10038, USA  
Tel: +1 212 691 1100 | Website: www.bqr.com





The conditions and updated information concerning the present certificate please visit [www.americo.com](http://www.americo.com). The Certificate is valid for period of 3 years subject to successful annual surveillance audits performed by AMERICO Quality Standards Register Pvt. Ltd. & shall be renewed automatically upon expiry.



## CERTIFICATE

*This is to certify that the Quality Management System of*



**ARAB CENTER FOR MANAGEMENT & SALES.**  
6945, Al Takhassusi, 3364 Al Olaya Dist., Riyadh, Saudi Arabia.


*has been assessed and found to conform to the requirements of*

### ISO 9001:2015

*This Certificate is valid for the following scope:*


**Providing Training & Consulting**

Certificate No.	:AMER17363
Registration Date	:23/03/2024
Issue Date	:28/03/2024
Expiry Date	:22/03/2027
Recertification Date	:22/03/2027



*Bharne*  
Director

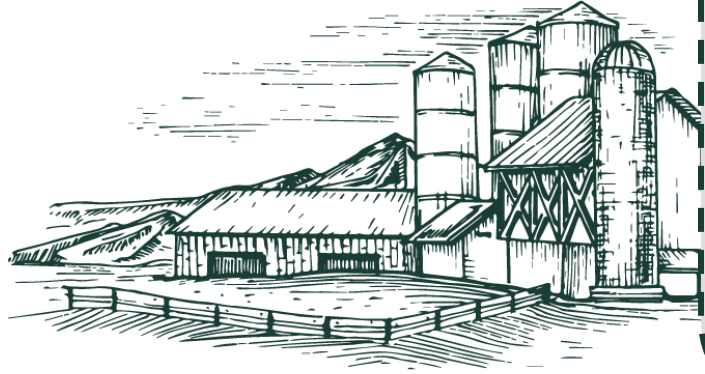
**AMERICO QUALITY STANDARDS REGISTECH PVT. LTD**  
Key Location: 1910 Thomas Ave., Cheyenne, Wyoming, WY 82001, USA  
Operations Office: D-301, 104-Nisarg place, Hunderd clock - Hapsreeds road, Wafat, Pune 411077

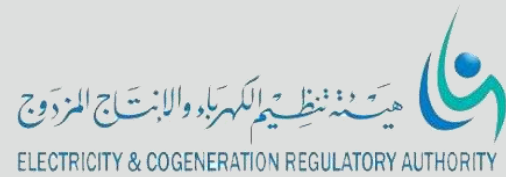
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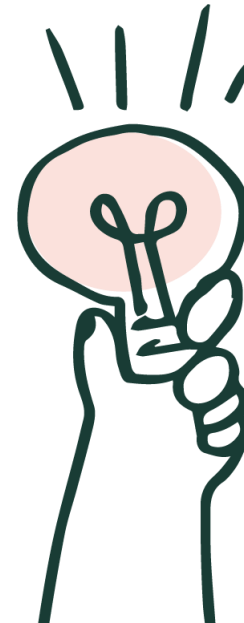
# Clients



## Beverage & Retail



## Energy Manufacture





# Clients



Finance insurance  
Real Estate



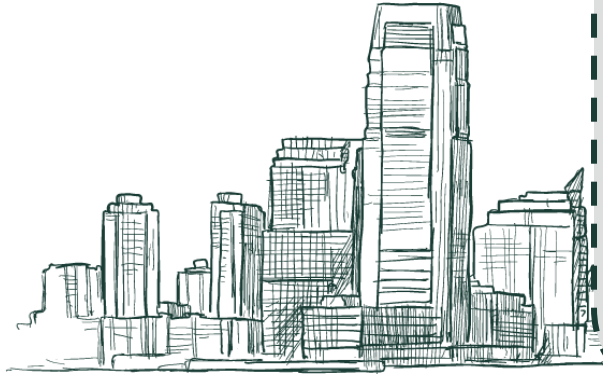
هيئة الاتصالات وتقنية المعلومات  
Communications & Information  
Technology Commission

Telecom & IT





# Clients



## Government & Nonprofit

وزارة البيئة والمياه والزراعة  
Ministry of Environment Water & Agriculture



هيئة السوق المالية  
Capital Market Authority



مؤسسة الأميرة العنود الخيرية  
Princess Alanood Foundation



سابك  
SABK



وزارة التجارة  
Ministry of Commerce



وزارة السياحة  
Ministry of Tourism

GEOSA  
الهيئة العامة للمساحة  
والمعلومات الجيومكانية  
General Authority for Survey  
and Geospatial Information



الشركة السعودية للكهرباء  
Saudi Electricity Company



صندوق تنمية  
الموارد البشرية  
HUMAN RESOURCES  
DEVELOPMENT FUND



أكاديمية القيادة الصحية  
Healthcare Leadership Academy



مستشفى الملك فهد التخصصي بالدمام  
King Fahad Specialist Hospital - Dammam



الهيئة السعودية للتخصصات الصحية  
Saudi Commission for Health Specialties



## Health Care



مستشفى الملك خالد  
التخصصي للعيون  
King Khaled Eye  
Specialist Hospital



مدينة الملك سعود الطبية  
KING SAUD MEDICAL CITY

السعودي الألماني الصحية  
Saudi German Health







# Our Alliances

Experiential and educational activities



Recognised provider



Career guidance and development



Change Management, Germany



Leadership Development, UK



Consulting assessment



Al Hamra for Tourism and Business



Return on investment



Sarape Social



Consulting assessment



Innovation Academy



University of Granada



The KPI Institute



Academy of Administrative & Financial Sciences





Community Development



ilm Self Management



Innovation & Creativity  
VERHAERT | INNOVATION ACADEMY

OUR SOLUTIONS



change factory  
BRATHAY  
Leadership & management

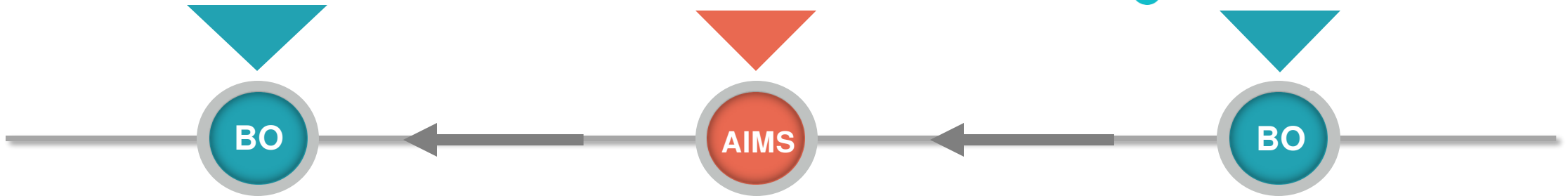


Customer experience  
VERHAERT | INNOVATION ACADEMY  
ALHAMAR ESCUELA DE TURISMO & EMPRESA  
ilm

Sales

ilm

Why Don't We Change?



### After training

- Mentoring
- Coaching
- Follow-up
- ROI

### During training

- MTA
- Rsvp Design
- Case Study
- Report

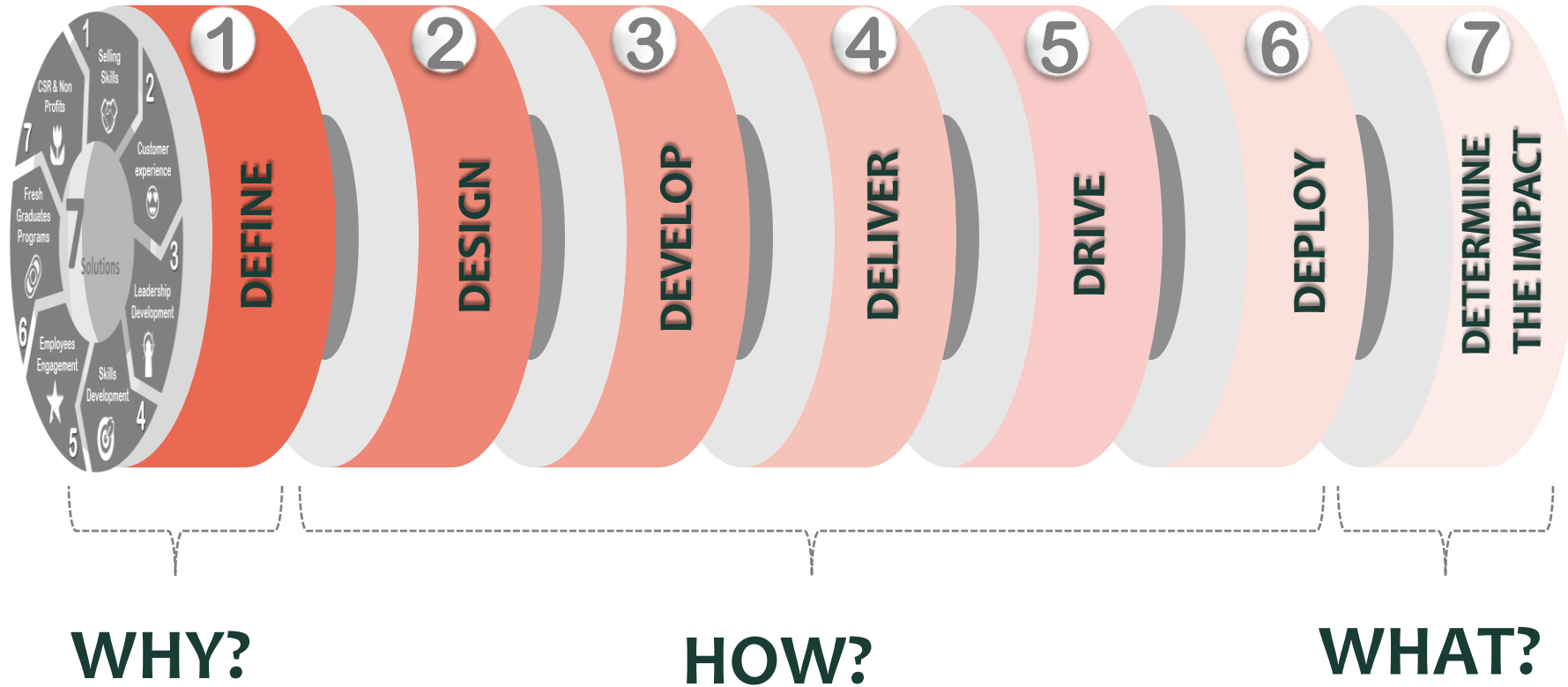
### Before training

- Focus group
- Research & survey
- Assessments
- Training Needs Analysis



# How We Work ?

## 7Ds





# Road Map





الرئيس التنفيذي  
د. يوسف بن عثمان الحزيم



مُنسقة البرامج الدولية  
سارة سالباتيرا



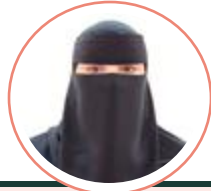
المُحيط الأزرق  
حذيفة صديقي



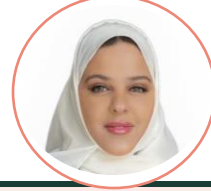
مُساعد المُدير المالي  
محمد فتحي



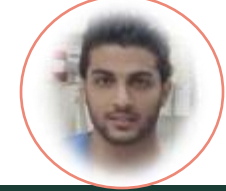
الموارد البشرية  
رزان الحزيم



مدير عمليات التدريب  
عهد العنزي



التصاميم وهوية الشركة  
روان الحزيم



تطوير الأعمال  
د. حيان سفان



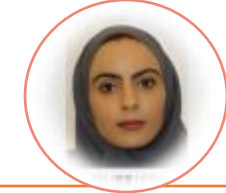
أخصائي التقارير  
أمجاد طاهر



أخصائي إدارة التدريب  
المحلي  
عبد الله عبد الكريم



أخصائي إدارة التدريب  
الدولي والإنجليزي  
فراس الحزيم



أخصائي تطوير الأعمال  
سارة اللافي

40+

مُدرب مُتعاون



## Contact as:



+966552364490



Aims\_intl



[www.aimsweb.org](http://www.aimsweb.org)



Arab Institute for Management & Sales

A large dashed green circle graphic that frames the 'THANK YOU' text.

**THANK  
YOU**

